Participant 1 Age: **24** Gender: Female Occupation: **UX Designer**

Task 4 Difficulty: 2 Difficulty: 1 Difficulty: 3 Difficulty: 1 Valuable: 5 Valuable: 4 Valuable: 5 Task 7 Difficulty: 4 Difficulty: 1

"The one you guys "I would go to the "...i'm not really sure if "I would kind of expect "It wasn't that hard to Suggests to see 'About find this (Company's Us', 'About Zinvest', made has lots of icons naviagtion bar and to see 'About Us' or that really stood out to 'Our Company', and Page), It's just kind of me because it's more press on company 'Learn About Our background Company' information about the company." "I'm not very interested Easily finds the list of "I think the first thing Interested to see the Expects to see security "I think this page lists of securities that information under the in learning about the (securities page) is that I would want to 'Learn' tab in nav bar company, but more she could invest in straightforward." know right after this about what the was how much it will company provides for cost, which i found right under the FAQs" "I would say that it "I would go to Support "I'm not sure if I would "That section Attempts to click on and then Contact Us to kept scrolling down to share it wiht my clickable) find it, I wasn't exactly might be a little too see if there's any friends or not until I the front page, that's Task #2 sure where it was." big, but it was very contact information" download the app." how i remembered easy to spot though" where it was." "Oh, there's a submit a "Pretty valuable This task (submitting a Scrolls through "I'm trying to look for a "I'm not sure where to homepage to find what section that would find it, I would go to request, so yeah, l because it would be request) was easy for Get Started" Task #6 would probably use good for me to find a documents she needs show what I need... this form to fill out and palce to submit my to open an account Maybe Download Zinvest?" Task #6 submit my questions." questions easily" "If I click on get "I'm not sure where to "I think it would be on "I thought it would be She keeps going to the "I went to Support and the home page" Task started, the next find the documents for in product, but that's homepage to find FAQs, I foudn it right screen will show me here, but I think I kept like more information information on what information or on what kind of documents. looking for it in the documents I need to other FAQ sections like products/services you sign up or get an guys provide." Task #6 on the homepage." account." Thought the document That task was difficult "I think it is pretty "I don't need to check "Actually, I'll go to Clicks on Securities to for her. Task #6 find the Options price information would be valuable because I products and in the in the homepage in the need since you can securities to see if need to prepare the FAQ. there's options trading" just do it when you documents to know how I can start an account..." "I would go to the "Fees and pricing, I "Felt it was very color "Typically finance Attempts to click on and fun compared to homepage and see if Fees & Pricing in FAQs kept looking for it in websites look a bit (That part is not the FAQ section." other financial boring, I think." there's any detailed information in regards clickable) websites" to options trading."

Participant 2 Age: **27** Gender: **Female** Occupation: **UX Designer**

Task 3 Task 4 Difficulty: 1 Difficulty: 1 Difficulty: 5 Difficulty: 1 Valuable: 5 Valuable: 4 Valuable: 3 Task 7 Difficulty: 1

"First thing I would do is to look through the homepage beacuse that always highlights the main thing about the app."	"If I want to go in-depth, I would go into the Company"	"I think it would be super valuable because I would want to know how Zinvest set themselves apart, why I should download it, and how I would get the most value"	"My first thought would be to go in Products" Task #2	"It was also very straightfoward to me" Task #2	"I didn't have to second guess anything and I assume that I was going to find securities under products"
"I think it's valuable because it goes into the specifics."	"It tells me what securities are"	"I think it would be under products or support, but i'll look under support for now." Task #3	"I would guess Downlaod Zinvest, okat, well that's not it then." Task #3	"Let's see Maybe in the FAQs" Task #3	"Okay I'm having trouble obviously" Task #3
"It doesn't seem like it's in here Dose it have to do witht he licensed and qualifications?" Task #3	"I'm so lost" Task #3	Clicks on Download Zinvest Task #3	Explores the Company's Page Task #3	Explores the FAQs Page Task #3	Explores the Contact Us Page Task #3
"I'm confused about where it is, do I have to read harder? Task #3	"At this point i'm clicking randomly because i'm not sure where it is." Task #3	"I assumed the product was the homepage when I saw the homepage before."	"It was very difficult just because there's so many things." Task #3	"I think having a 'Home' would've helped because I did not like click on the logo to go home because I was not familiar with the website yet."	"I thought, "oh, one of these (nav bar) is already the home."
"If I were to downlaod zinvest, I would need to know that information too." Task #3	"Just having a 'Home' in the nav might be nice"	"So I would guess that I would need to invite my friends in order to get those free stocks. I would check the homepage first."	"I would assume it would be on the homepage because you would want promotional stuff there and deals."	"I get really lazy to invite people for free things, but if I saw it, it may intrigue me to save money."	"I would make someone I'm close iwth to do it with me, but I wouldn't say it's a 5 because regerring to people, I get lazy."
"If I were to downlaod zinvest, I would need to know that information too." Task #3	"Very straightforward for sure because support is in the nav."	"A lot of the information is already provided on the website, so this is really only if I can't find exactly what i'm looking for."	"I'm scrolling through the homepage because I don't want to miss it." Task #6	"I think the homepage is usually more high-level, so i'm going to go into more specifics maybe download." Task #6	"I'm guessing it's in the FAQs" Task #6
"if I can't find something then I would go into FAQs" Task #6	"I think it would be nice to have it in 'Download Zinvest' because I feel like this type of info. you will need is nice to haves."	"I don't really like to go into the FAQs since it's like a last resort thing, but it would be nice to have it there (Download Zinvest Tab)	"It was easy" Task #7	"I think you go really in-depth, which is nice"	"A beginner could start learning here."
"I think it looks very modern, so I like that."	"I feel like alot of websitess look outdated."	"I like that everything was straightforward except for that one task because I was just dumb."	"Other thing I like is that for stocks, people usually think it's boring, but this is a playful site"	"it makes it more fun and lively and not dry (website)"	"For the company thing, I think that made me confused."

Participant 3 Age: **43** Gender: **Male** Occupation: Customer Representative

> Task 4 Difficulty: 1 Difficulty: 1 Difficulty: 5 Difficulty: 1 Valuable: 4 Valuable: 3 Valuable: 4 Task 6 Task 7 Difficulty: 1

> > Valuable: 5

"Well there's company and learning, so I want to learn about the company, so i'll click on company."	"I see the story, and the team okay."	"You'd want to see what's up with the company and their information, so it looks like it has a lot of information about the company."	Clicks on Learn to find lists of securities	Scrolls through homepage to find list of securities	"It's teaching me which one I can invest in that the website has."
"Just because it was easy clicking off the main page, I didn't think to go into products since I was exploring the site."	"Pretty valuable because I know different investing apps usually do certain things, like certain types of stocks"	"I'm just going to scroll through the main page again to see if I can see anything about the security, okay, account protection, here we go."	"I just scrolled down." Task #3	"I mean it's always something to be aware of on the website, but once you look at it once, you don't really need more security."	"As earlier, I scrolled down until I saw the big gift box."
"Something more at the top like, "Earn free" something that might prompt them to join and share it."	Suggests having 'Free Stocks' in the nav bar to entice people to invite their friends	"So just more, "Hey, earn free stocks", something that grabs their attention and more likely tells other people to invest."	"Well, I would go to support, right on the front screen, and go into Contact Us."	Easily submitted a request to Zinvest	"The faster you get to contact us and get the the information, the better"
"A lot of people wants to speak to someone, they don't want to send and e-mail, they don't want to spend an online request"	"I think it's differnt and good that it starts with th ephone number and email without hiding it at the bottom."	Attempts to click Learn to find what documents are needed to open an account in the U.S.	"okay, maybe not learn, maybe get started." Task #6	Scrolls through the homepage to find what documents are needed to open an account in the U.S.	Tries to find what documents are needed in the FAQs section in homepage
"I clicked the FAQs all the way at the bottom."	"It has all the questions here, so i'll click on that." Clicks on View All	"What documents great. Oh, I have a government ID and a passport, great."	"Just because I've opened a lot of accounts before, and normally they'll ask for this stuff"	"It's important but not super important." Task #6	"It's just a lot of options here to read through (the side menu in the questions)."
Easily found the pricing for Options Trading	"It brings me to the U.S. market and it tells me the fees and the types and all that good stuff."	"Options fees, and here you go."	"I think it's good (the website) because it brings in a lot of color and fun like images, where it's not the case with other financial websites."	"This one have colors and you can tell there's a whole scheme going on with these people and stuff like that."	"All the images and everythign is very enjoyable."
"They are making it more of an experience than normal investing websites that are just like bland and informational."	"This one has the information but presented in an interesting way that I would like to look at."	"I wouldn't say that I was distracted by anything, it was more enjoyable to review and look at."	"Because fees are important to know." Task #7	"There was a little too much scrolling"	

Participant 4 Age: **27** Gender: **Female** Occupation: Customer Care Representative

Task 4 Difficulty: 2 Difficulty: 5 Valuable: 5 Valuable: 5 Valuable: 3 Task 7 Valuable: 4 Valuable: 5

"So if I want to learn "Knowing about the Finds Company's info "It makes me see if the in the Company's tab learn more about the company and story is more about the company is legit." valuable to me." company, the first company place I'd go is to learn..." Goes into FAQs to find "Yeah, I don't know..." "I'm stumped" "What are securities... "So I want to see a list "How can this app oh there ya go, it Task #3 Task #3 protect my account...?" how Zinvest protects in... so let's see what answered my questions." products... securities, I don't even know what that is." Goes through each tab "Okay, it doesn't seem Had a hard time "Account protection... I "Why did you have to "Because I have a like it's in here." finding information cannot click on that, put it all the way dowr in the nav bar to find short span, and I don't Task #3 there?" about how Zinvest let me scroll all the how Zinvest protects scroll all the way Task #3 your account way down." down, I was looking in protects your account other areas to find it." "I don't want to take Attempts to click on "Earn Free stocks right "I had to scroll down a "It was easy" "I like to get questions forever looking for... I Task #5 here too... how, learn answered easily if it's would assume that if not in the FAQs, and they don't care that our that was pretty easy to money is safe, it needs to be more visible... like more on top." "What documents are Finds information on "It was pretty easy" "Options trading... I "It was easy to find "That was easy." Task #7 Task #6 don't know what that needed...okay, where what documents are when you asked for did I find it last time? needed to open an pricing, I knew exactly FAQs?" what to press there." account "When you scroll "It's very clean and "It's not too many "For a person, this is a "...securities, I don't She felt like she had to things on one page down, it's very new company, like, it even know what that scroll down a lot to get straightforward." where you're has all the information, to the Free Stock overwhelmed." so it's good." section

Participant 5 Age: **32** Gender: **Male** Occupation: Customer Representative

Valuable: 5

Confused by other tabs thinking that it was the homepage

Difficulty: 2 Difficulty: 1 Difficulty: 1 Difficulty: 2 Valuable: 5 Valuable: 5 Valuable: 5 Task 7

Valuable: 5

"I think it gave me "I saw Company so I "It looks like it has "There's some "So I see a link right Attempts to click what I needed because thought that's where additional confusion here to learn, I want to Learn to learn more mission statements, it showed me learn about the because I kind of the About section about the company their history, and their historical stories and company." latched on to Learn." would be." plus a background on them, like it gives you a lot about them." "It's valuable because "I saw products right "When I navigate a "I'm not really familiar "It was inferred "Based on the choices, there and securities is it has a definition, and website, I do look for with financial stuff, but because usually what I Company was the it has an FAQs page." the first option, and it obvious page." that About Us page." see, it would say About I assume it's a product even answers what of Zinvest, securities." Us instead of securities are, so it's Company." quick to navigate there." "...straightforward" "Not that difficult" Goes to FAQs to find "It was pretty easy..." "I'm first going to go to "I'm going to go to Task #2 Task #2 FAQs first, if not, I Task #2 how Zinvest protects support because that peaked my interest." would go to the your account Task #3 bottom of the page." "I like clicking on FAQs Would usually go to "Yeah, I would go here "There are several "There are several "It was a little bit of scrolling." the FAQs page to get but I don't think i'm and stuff, whereas for places where my places, but I would go to FAQs first." this, I didn't have to getting the task all questions answered answers are..." Task #3 correctly." Task #3 click anywhere but Task #3 scroll down to here (security seection)." "Maybe move this (free "It shows me that it gift) to the bottom of "Usually when I see "Once I am scrolling, I "It kind of took me to a "It was pretty different page and it see it (free gift straightforward, it was the page because I ads, I usually go to the even has this would want to learn section) right away." great." background check bottom of the page told me steps by steps Task #4 more about how available, so it went because that's where on how to do it, so it above and beyond." secure my account is they suaully have the was very valuable." than earning free site map." stocks" "I don't have to wonder "I thought it was a very "...but I just click "Cool, and it lets me "I can either go to the if it went through "Just in case I needed well made Contact Us very bottom to find support and Contact know that the request because in my to add something, the page because it also Contact Us if it's not Us because that's how has been submitted." experience, ability was there." had the ability to Task #5 very obvious..." I do it." sometimes I don't attach which I don't even know if my find often in these contact request went Contact Us pages." through." "I think it's a very eayt "So i'm going to go "Right away, I see Fees "I'm going to go to "...it even seperated question, it even FAQs first, just for fun." into products because & Pricing." (by markets) because I to use website." seperated what is that's where I assume know how important needed in different it's going to have how the other markers He knew where to go countries, so that was for that specific pricing and all the are, so that's cool." stuff." good." "I feel like it has so "It's not so many "It's like an outward "It was not distracted "The scrolling is the categories on the top because there were no simple-ness, but it has many cool illustrations only thing that tripped here that makes it that i'm overwhelmed, all the information you me up in the modern, but I wouldn't options here..."

say it's distracting."

Participant 6 Age: **21** Gender: **Male** Occupation: Marketing Coordinator

Difficulty: 1 Valuable: 5 Valuable: 5 Valuable: 5 Difficulty: 1

Valuable: 5

Valuable: 5

"I would go straight to the header and find the button Learn."	Attempts to click Learn to learn more about the company	"I was thinking about the word learn, I want to learn more about the products"	"I was thinking about learning more about, like, what it is and how to do it as far as that."	"My eyes went straight over Company, I don't know why."	"I think if I wanted learn more about company, I'd clic Company, but I gu it is my persona misunderstandir
"Having 'About Us' instead of Company."	"Like products, like the word products to me, I think of e-commerce as far as what types of shirts they sell or pants they sell versus this with products."	"If I wanted to know how much it cost, there's a thing that say's Fees & Pricing right there." Task #7	"If it was Products, like it's own tabs like 'what can I invest' under something, but I honestly don't know."	"It will take me a few click to figure out what I can invest in." Task #2	"Usually it's at the bottom, kind of like back-end of thing Task #3
Scrolls through homepage to find how secure Zinvest is	"Usually it's not in fine print, usually people, huh, it's right there." Task #3	"So that falls pretty much align to what I usually see." Task #3	""There are many ways to find it, in the main side of things, it would be in products and account protections and something like that." Task #3	Clicks the product tab to analyze the dropdown for free stocks	"For me, I would go into products f Task #4
"Alright, cool, it gives me a step-by-step thing." Task #4	"I'm super big on the dropdown and navigation bar." Task #4	"I'm super big on the dropdown and navigation bar." Task #4	"When I go to the navigation bar, I see what we offer, like about us, contact us, or a support, and our big promotion, like our free stocks."	Suggests to have free stocks visible in the navigation bar for promotion	"Hey, we also offe stocks." If people just browsing and happen to com across Zinvest
"I would go to Support and then Contact Us"	"That was very straight forward" Task #5	"It tells me at the very end that it has been submitted and it kind of confirms that." Task #5	"I don't have to go back and make sure I don't send another email" Task #5	"It takes me to another page. It shows me other questions without submitting feedback, which is pretty cool." Task #5	"So my first thou was trying to go products first to f 'How To' or like ' Started'" Task #5
"but it could've been done under 'Download Zinvest', but that makes me think that maybe it's just a link to download the app or something."	"It's not something you owuld really like put at the top (of the page)." Task #6	"It'll probably be towards the bottom, like an FAQs." Task #6	"Cool. I just realized I could've gone to that page under support too." Task #6	"If I wanted to know how much it cost, there's a thing that say's Fees & Pricing right there." Task #7	"I think it's super c
"it's not wordy."	"It's more friendly, from what I've seen with other website"	"I think the only thing this would would be the navigation bar." - Referring to the 'Products' tab	"Just because the word 'Products' was a big hurdle at the very beginning."	"I think everything gets answered, just by browsing the homepage, you learn about Zinvest and what you could trade in."	